



Technical Sales Engineer

Newport, South Wales

Salary range £25,000-£30,000 depending on experience

An exciting opportunity to join the UK's most promising new business as Technical Sales Engineer. Within 5 years, Abriox has become a world-leader in our field of high-technology monitoring equipment for oil and gas applications. By designing high quality, efficient and robust products, we are growing fast - and are now looking for a talented and enthusiastic technical sales professional with communication skills and integrity.

Reporting to the Director responsible for Sales, you will manage and provide technical support to our existing customer base - and develop new business in the UK. You'll be generating your own sales leads, managing relationships with key accounts, making presentations and demonstrations, identifying user requirements and interfacing with our engineering team. Some international travel will be required in support of our initiatives to open export markets. You will be self-managing, well-organised and have a good sense of humour.

Our products combine electronics, communications and software - so previous experience within an engineering environment is required. You will probably have a technical degree or HNC in order to understand the concepts of design and product development and to install products in the field. A proven track record in sales is advantageous; however, provided you have a combination of technical and customer-facing skills and are keen to travel, we would be interested in talking to you.

We offer a competitive salary with growth potential, a stimulating work environment, full product training and an excellent team ethic.